

**Power Transmission  
Distributors Association**  
230 West Monroe Street  
Suite 1410  
Chicago, IL 60606-4703  
USA  
Phone: +1.312.516.2100  
Fax: +1.312.516.2101  
E-mail: [ptda@ptda.org](mailto:ptda@ptda.org)  
[www.ptda.org](http://www.ptda.org)

## **NEWS RELEASE**

For more information, please contact  
Ginger Wheeler  
Power Transmission Distributors Association (PTDA)  
[gwheeler@ptda.org](mailto:gwheeler@ptda.org)  
+1.312.516.2100

### **PTDA's Industry Research Reports Accelerating Growth in 2Q17 and Slowing Growth in 3Q17**

Chicago, Ill.—November 20, 2017— The second quarter 2017 *Sales History & Outlook Report (SHOR)* released by the Power Transmission Distributors Association (PTDA) showed power transmission/motion control (PT/MC) distributor sales accelerated, up 2.4 percent on a year-over-year basis. Second quarter sales were up 10.8 percent from the second quarter 2016, which is the highest quarterly growth rate in nearly two years. This accelerating trend is likely to extend through at least 2018.

The 3Q2017 *PTDA Business Index* declined to a reading of 65.1 compared to the second quarter reading of 69.8. This is the second consecutive quarter of decline in the Business Index, and signals that 2018 is likely to be predominately a year of slowing growth for PTDA member sales

The PTDA Manufacturer Index declined for the second consecutive quarter to a reading of 64.0 in 3Q2017 from 68.7 in 2Q2017, signaling slowing growth. PTDA distributors also indicated a decline with a 66.5 reading in 3Q2017 versus a 71.3 reading in 2Q2017, also suggesting slowing growth.

PTDA members participating in *SHOR* receive the results at no charge approximately 30 days after the close of the calendar quarter. For more specifics on the forecast for power transmission/motion control sales through distribution as well as forecasts for manufacturer sales, purchase the 2Q2017 *SHOR* at [ptda.org/SHOR](http://ptda.org/SHOR).

The *PTDA Business Index* is modeled after the widely respected Purchasing Managers Index (PMI<sup>®</sup>) and tracks change in business activity, new orders, employment, supplier deliveries, inventories, prices and backlog in the PT/MC industry to arrive at an overall index. The entire 3Q2017 *PTDA Business Index* report is available through PTDA's website at [ptda.org/Index](http://ptda.org/Index).

The Power Transmission Distributors Association (PTDA) is the leading global association for the industrial power transmission/motion control (PT/MC) distribution channel. Headquartered in Chicago, PTDA represents power transmission/motion control distribution firms that generate more than \$16 billion in sales and span over 2,500 locations. PTDA members also include manufacturers that supply the PT/MC industry.

PTDA is dedicated to providing exceptional networking, targeted education, relevant information and leading-edge business tools to help distributors and manufacturers meet marketplace demands competitively and profitably. For more information, call +1.312.516.2100, visit [ptda.org](http://ptda.org) or follow on [LinkedIn](#) or Twitter at [@PTDAorg](#).

#####